

Alfonso Di Ianni is responsible for the Oracle license and consulting business in the European Enlargement and CIS region on behalf of Oracle Corporation. This high-growth region consists of Russia-CIS, the ten new member states of the European Union, and Romania, Bulgaria, Croatia, Serbia & Montenegro, Bosnia & Herzegovina, Albania, and FRY Macedonia. Mr. Di Ianni was previously responsible for the license and consulting business of the ten new member states of the European Union during the transitional period leading up to accession. Prior to that, he provided leadership to all Oracle Field Marketing and Alliance & Channels resources worldwide and drove marketing and business channels investments in support of Oracle products, solutions and services. Mr. Di Ianni joined Oracle in March 1997 from Digital Equipment, where he held various European management roles in Consulting and Product development. Mr. Di Ianni holds a Masters Degree in Electronic Engineering from the Turin Polytechnic University (Italy) and a Masters Degree in Business Administration from the Bocconi University (Italy). He is a long-term member of IEEE and ACM.